## Eurobank Global Markets Research

vww.eurobank.gr/research EurobankGlobalMarkets Research@eurobank.gr.



# GREECE MACRO March 24, 2015 MONITOR

Dr. Platon Monokroussos Group Chief Economist Deputy General Manager pmonokrousos@eurobank.gr

## Tsipras-Merkel meeting seen as important rapprochement step; rising hopes for a partial release of pending loan tranche soon

Tsipras-Merkel meeting seen as rapprochement step after weeks of heightened diplomatic tensions

Reports circulated in the domestic and foreign media overnight portray yesterday's meeting between Greek Premier Alexis Tsipras and Chancellor Angela Merkel as an important rapprochement step following weeks of rising diplomatic tensions over a number of issues ranging from the slow pace in implementing the February 20<sup>th</sup> Eurogroup agreement and the domestic liquidity squeeze to requests for financial compensations for the crimes committed by the Nazis during the occupation of Greece in World War II. In what follows, we highlight some of the key issues discussed during Mr. Tsipras's meeting with the German Chancellor.

The economic and social hardship caused by the austerity policies implemented in Greece in recent years. Mr. Tsipras made particular reference to the 60 percent youth unemployment rate and called for a "new mix of policies...to get rid of this evil". Yet, he emphasized the need to respect the Treaties and agreements reached with EU partners and called for a successful completion of fiscal adjustment, albeit in a socially just way. In an apparent conciliatory tone, he also admitted that Germany and the rest of official lenders do not bear responsibility for such serious structural problems currently facing Greece as widespread tax evasion and corruption for which the previous governments are to blame. Moreover, in a comment that did not escape the media's attention, he stated that the challenge now is not to tear down anything positive that has been done, but to change the policy mix and introduce reforms to effectively address tax avoidance, corruption and tax injustice.

The pending request for German reparations to Greece for the crimes committed by the Nazis during the country's occupation in World War II. Mr. Tsipras presented the issue as a mainly ethical one that concerns the Greek and the German people alike and blamed the previous Greek governments for downgrading the issue in an attempt to facilitate earlier negotiations on external financial support. On her part, Ms. Merkel said that Germany considers the issue closed, but added that "we have full understanding of the atrocities committed by the Nazis in Greece" and talked about the responsibility to keep memories alive.

On the issue of Greek government finances, Mr. Tsipras stated in his joint press conference with Angela Merkel that the purpose of his visit to Berlin was not to request financial assistance but, through dialogue, to set the political context of cooperation and to find common ground to address the problems currently facing the Greek economy. On that issue Ms. Merkel avoided to commit to the provision of additional liquidity support to Greece, noting emphatically that she is the leader of just one of the nineteen euro area countries and referring to the Eurogroup for any relevant decisions. It should be noted here that the issue of tight State finances has formally been brought to the German Chancellor's attention with a letter sent to her by Mr. Tsipras in mid-March. The letter was leaked to media earlier this week.

#### DISCLAIMER

This report has been issued by Eurobank Ergasias S.A. ("Eurobank") and may not be reproduced in any manner or provided to any other person. Each person that receives a copy by acceptance thereof represents and agrees that it will not distribute or provide it to any other person. This report is not an offer to buy or sell or a solicitation of an offer to buy or sell securities mentioned Eurobank and others associated with it may have positions in, and may effect transactions in securities of companies mentioned herein and may also perform or seek to perform investment banking services for those companies. The investments discussed in this report may be unsuitable for investors, depending on the specific investment objectives and financial position. The information contained herein is for informative purposes only and has been obtained from sources believed to be reliable but it has not been verified by Eurobank. The opinions expressed herein may not necessarily coincide with those of any Eurobank. representation or warranty (express or implied) is made as to the accuracy, completeness, correctness, timeliness or fairness of the information or opinions herein, all of which are subject to change without notice. No responsibility or liability whatsoever or howsoever arising is accepted in relation to the contents hereof by Eurobank or any of its directors, officers or employees.

Any articles, studies, comments etc. reflect solely the views of their author. Any unsigned notes are deemed to have been produced by the editorial team. Any articles, studies, comments etc. that are signed by members of the editorial team express the personal views of their author.



## **GREECE MACRO MONITOR**



March 24, 2015

#### Rising hopes for a partial release of pending loan tranche to ease State liquidity squeeze

As we noted in our last *Greece Macro Monitor*<sup>1</sup>, the Greek government is currently preparing a *fully-costed* list of reforms with a view to facilitate an early (partial) disbursement of the pending EU/IMF loan tranche and to avert any insurmountable difficulties in meeting scheduled payments in the crucial days and weeks ahead. In the present juncture, State finances remain stretched as the government struggled to meet significant interest and amortization payments earlier this month<sup>2</sup>. A Greek government spokesman told a Greek TV station earlier today that the said list will be submitted to the Eurogroup by next Monday (March 30) at the latest. Separately, local newswires reported that a Euro Working Group will take place tomorrow to assess the proposed reforms list and allow an extraordinary Eurogroup to convene in the one of the coming few days.

Expectations at this point are for a disbursement of up to €3.1bn in the imminent period ahead, consisting of €1.9bn in profits accrued to the Eurosystem's ANFA and SMP portfolios of Greek sovereign debt and €1.2bn of the remaining €10.9bn HFSF buffer that has already been returned back to the ESM (reducing by an equiproportional amount Greece's outstanding public debt). As regards the latter item, Reuters quoted an official source as saying that Greek State coffers may run out of cash by April 2o<sup>th</sup> and that European Financial Stability Facility will discuss tomorrow the possibility of returning to Greece €1.2bn. An EFSF spokesman confirmed earlier today that Eurogroup President Jeroen Dijsselbloem has asked the Fund to provide an analysis of the matter and that also requested the Chairman of the Eurogroup Working Group to take the issue up at short notice.

On balance, it appears that following last week's EU Summit there is some improvement in the near-term outlook as regards the current state of negotiations in the context of the February 20<sup>th</sup> agreement. Furthermore, an imminent (partial) resumption of official sector financing would ease heightened financing concerns. According to our calculations, the release of an amount close to that speculated in the press (€3.1bn) would allow the coverage of the government borrowing requirement in the next two months (April-May) without creating insurmountable problems for State finances.

<sup>&</sup>quot;Greece committed to submit list of reforms to allow partial release of pending loan tranche", Eurobank Market Research, March 22, 2015

<sup>&</sup>lt;sup>2</sup> As a reminder, the next major debt repayment is due on April 9 when an interest payment to the IMF is due (c. €448mn). All in all, total interest and amortization payments on Greek sovereign debt (held by both official- and private-sector accounts) in the period between April and December 2015 are as follows: Q2: €3.8bn; Q3: €10.2bn; and Q4: €2.3bn. In addition to these, maturing T-bill exposures scheduled for the remainder of the current year stand at €10.1bn in Q2 and €4.4bn in Q3.

Eurobank Global Markets Research

## **GREECE MACRO MONITOR**



March 24, 2015

## **Eurobank Global Markets Research**

### Global Markets Research Team

**Dr. Platon Monokroussos:** *Group Chief Economist* pmonokrousos@eurobank.gr, + 30 210 37 18 903

**Paraskevi Petropoulou:** *G10 Markets Analyst ppetropoulou@eurobank.gr*, + 30 210 37 18 991

Galatia Phoka: Emerging Markets Analyst gphoka@eurobank.gr, +30 210 37 18 922

Anna Dimitriadou: Economist

andimitriadou@eurobank.gr, + 30 210 37 18 793

#### **Global Markets Sales**

Nikos Laios: Head of Treasury Sales nlaios@eurobank.gr, + 30 210 37 18 910

Alexandra Papathanasiou: Head of Institutional Sales apapathanasiou@eurobank.qr, +30 210 37 18 996

**John Seimenis:** Head of Corporate Sales yseimenis@eurobank.gr, +30 210 37 18 909

Achilleas Stogioglou: Head of Private Banking Sales astogioglou@eurobank.gr, +30 210 37 18 904

George Petrogiannis: Head of Shipping Sales gpetrogiannis@eurobank.gr, +30 210 37 18 915 Vassilis Gioulbaxiotis: Head International Sales vgioulbaxiotis@eurobank.gr, +30 210 3718995

## Eurobank Global Markets Research

More research editions available at htpp://www.eurobank.gr/research

Greece Macro Monitor: Periodic overview of key macro & market developments in Greece

Daily overview of global markets & the SEE region:

Daily overview of key developments in global markets & the SEE region

South East Europe Bi-Monthly:

Monthly overview of economic & market developments in the SEE region

Global Markets & SEE themes: Special focus reports on Global Markets & the SEE region

Subscribe electronically at http://www.eurobank.gr/research Follow us on twitter: https://twitter.com/Eurobank Group